



Mahalakshmi Agencies

Bridging Healthcare, Building trust.





Mohanlal Prajapat

Business Owner

As the Business Owner of Mahalakshmi Agencies, I am humbled to take you on a journey through our organization's remarkable story.

In 1991, we embarked on this path with a simple yet profound vision - to excel as a healthcare product distributor, to bridge the gap between companies and clients, and to become a trusted channel partner for healthcare providers and hospitals. Over the years, this vision has guided every step of our journey.



Ranjith Kumar

As part of the next generation at Mahalakshmi Agencies, our mission is multifaceted. In an ever-changing healthcare landscape, we recognize the importance of adding value. That's why we're embracing better marketing strategies, utilizing technology, and staying innovative. We aim to provide you with solutions that go beyond products, enhancing your overall healthcare experience.



Our vision is to become the leading healthcare product distributor in Karnataka, known for unparalleled product availability, exceptional customer service, and a commitment to improving healthcare delivery across the state. We aspire to achieve this by expanding our network, innovating our services, and consistently exceeding industry standards.

Mission

Our mission is to be the top healthcare product distributor in Karnataka, providing superior service, expanding our reach, and fostering strategic partnerships to elevate healthcare standards throughout the region.

Mahalakshmi Agencies takes immense pride in its commitment to delivering excellence in healthcare distribution, underpinned by decades of experience and a passion for improving global healthcare standards.



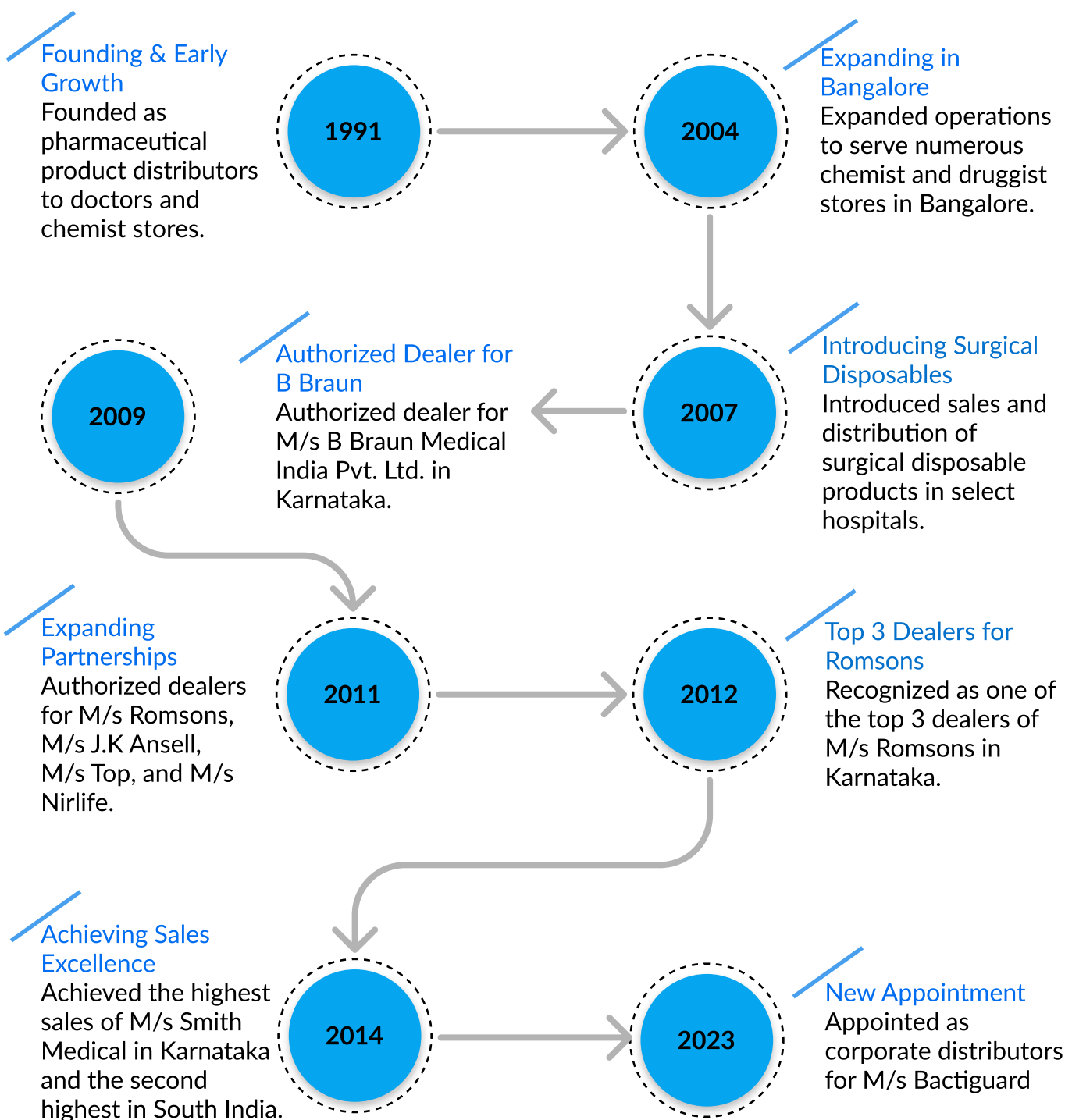
VISION

Our Exciting Journey

Our journey from pharmaceutical product distributors to serving chemist and druggist stores in Bangalore, along with expanding into surgical disposable products for select hospitals, has been marked by remarkable growth.



Recognition By BSN Medical India





Awarded By Ansell @ Tunis



Appreciation By Ansell

Mahalakshmi's breaking conventions



2016

Received appreciation from M/s J.K Ansell for outstanding performance (5+ years).



2017

Awarded for best service and support at Bangalore Baptist Hospital.



2018

Recognized as a valued partner by M/s BSN Medical.



2019

Honored with the South Superstar award by M/s Ansell in All India Meeting.



2019

Named the best distributor of India by M/s Ansell @VIP day in Tunis.



2021

Acknowledged for contribution towards M/s Ansell's 1 Billion Sales FY-20-21.



2023

Appointed as corporate distributors for M/s Bactiguard.



2023

Became key account distributor for Healthium.



2023

Appreciation Award from B Braun



Celebrating Our Commitment to Outstanding Service and Quality Healthcare.....

Appreciation By Ansell



Appreciation By Bbraun



Bridging Excellence in Healthcare
Distribution.

Bridging Excellence

At Mahalakshmi Agencies , we take pride in our mission to bridge excellence in healthcare distribution. This commitment underscores our dedication to connecting healthcare providers with exceptional products and services, facilitating the delivery of top-tier care to patients throughout Karnataka. We believe that by bridging excellence, we can make a meaningful impact on healthcare standards in the region.

We have established strong and trusted partnerships with leading healthcare companies that share our commitment to excellence. These collaborations enable us to provide you with access to the finest products and services available in the industry.



Infrastructure

Our operations are supported by a modern office and storage facility spanning 7000 sqft, with an additional 2400 sqft godown. This infrastructure ensures efficient handling and distribution of medical products.

At Mahalakshmi Agencies, we understand the critical importance of timely delivery and access to essential healthcare products for our valued distributors and healthcare institutions. Our commitment to excellence extends to our state-of-the-art 7000 sqft storage facility, equipped with advanced inventory management systems.

Storage

We take pride in maintaining a comprehensive inventory of fast-moving healthcare products, particularly those with a demand cycle of over 120 days. This ensures that essential items are readily available at all times, minimizing supply disruptions for our customers and allowing them to focus on patient care.

By strategically managing our inventory and ensuring that crucial items are readily available, we empower healthcare facilities to minimize supply disruptions and streamline their operations. Our goal is to provide peace of mind to our Dealers, allowing them to concentrate on what matters most – the well-being of their patients.



Improving global healthcare standards.

Delivery

We understand the importance of timely deliveries in healthcare. Our dedicated logistics team ensures prompt and reliable delivery to hospitals and distributors across Karnataka. This commitment to punctuality showcases our professionalism and dedication.

Our efficient network has earned the trust of esteemed healthcare institutions, ensuring they have access to essential products when needed.

Mahalakshmi Agencies is committed to seamless and swift healthcare product delivery, contributing to improved healthcare standards in Karnataka.



Dealership

Mahalakshmi Agencies is deeply committed to ensuring that high-quality healthcare products are readily available to meet the needs of healthcare providers across Karnataka.

Mahalakshmi Agencies extends its sincere appreciation to all authorized distributors and channel partners who share our vision of bridging excellence in healthcare. With their unwavering support, we continue to build a healthier and more vibrant healthcare ecosystem in Karnataka.



Authorized Distributors & Channel Partners



Authorised sub distributors



OMRON

AVANOS



CONMED

Teleflex®

Medtronic **Smith+Nephew**

Growth

In the last 32 years, we have strengthened our resolve, and our harmonized endeavours have held us carve a niche as one of the preferred dealer. We distribute a wide range of Medical Disposable Products.

Our Growth, both in terms of customers and domestic network, is an outcome of our focused approach towards customer satisfaction through High Quality, Comparative Cost & "Just-In Time" Deliveries.



Hospitals we work with



Hospitals we work with



Our Other Clients



Product Portfolio

At Mahalakshmi Agencies, we specialize in providing a comprehensive range of surgical disposable products, with a particular focus on critical care, operating room (OT) essentials, and infection control.

Mahalakshmi Agencies is your trusted partner for a wide range of surgical disposable products, critical care essentials, operating room supplies, and infection control items. We take pride in contributing to the enhancement of healthcare standards in Karnataka.

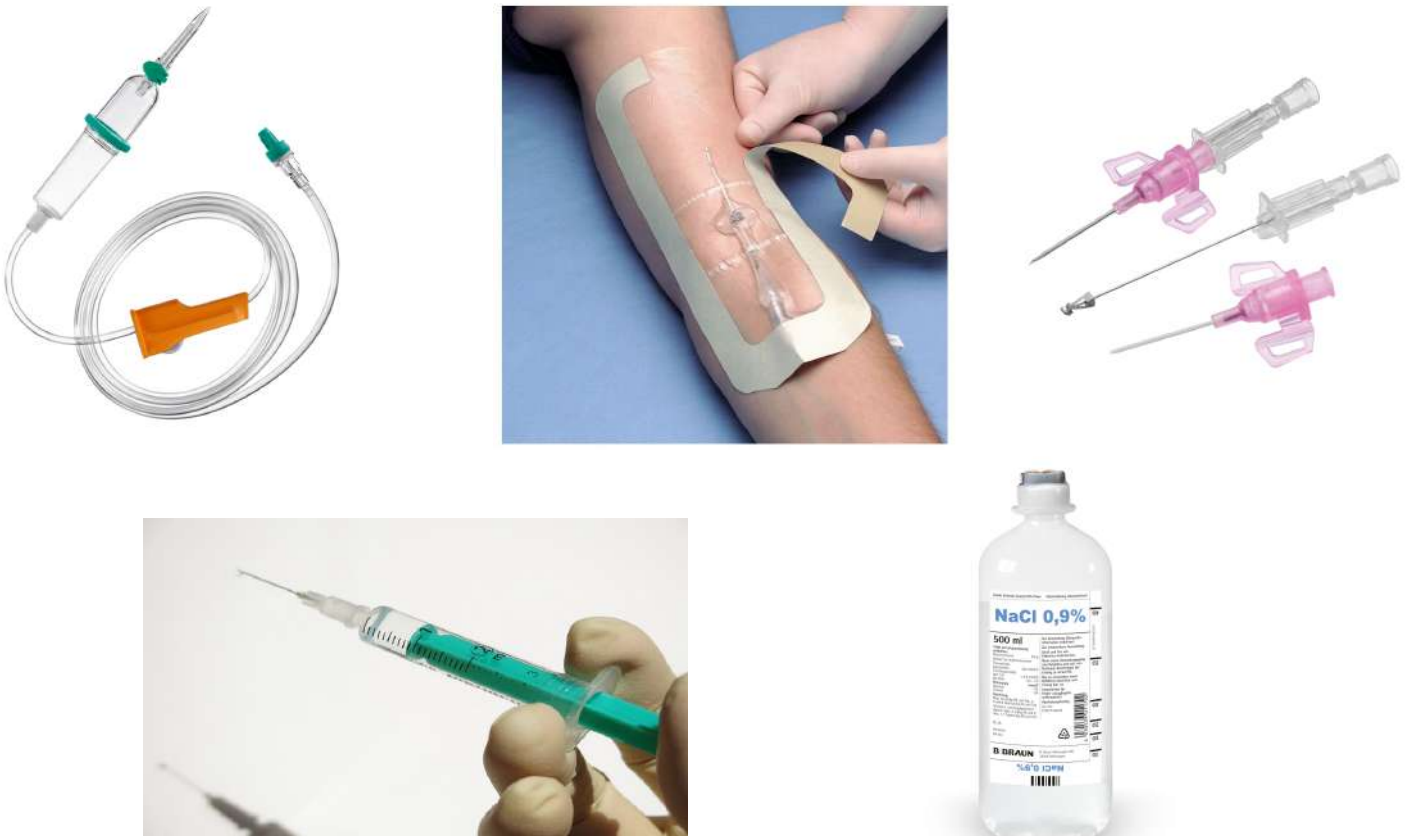
Operating Room (OT) Products



Critical Care Products



Emergency Room Products



Hear it from our clients



At Mahalakshmi Agencies, we take immense pride in the relationships we've built with our customers. Here's what some of them have to say about their experiences working with us:



"Your prompt responses, excellent communication, and dependable supply deliveries have truly distinguished you as our valued partner. We are highly satisfied with your company and the services it offers. The outstanding support from your team has been consistently exceptional, and we look forward to its continuation."

**Purchase Department
Aster CMI hospital
Bangalore.**



"We're delighted to share our positive opinion of your company and services. Your staff's coordination and assistance with supply have been invaluable. The support we've received from your team has been outstanding, and we hope it continues as we move forward."

**Purchase Department
Sakra World Hospital
Bangalore.**



"You've consistently been there for us during emergencies, ensuring timely delivery and excellent responsiveness. Here are our ratings on several parameters (on a scale of 0-5, with 5 being the highest):

- Timely Supply: 5
- Expiry / Breakage / Damage Replacement: 5
- Adherence to Specification as per Purchase Order: 5"

**Purchase Department
Aster RV Hospital
Bangalore.**



"Mahalakshmi Agencies' outstanding service shines in their swift response to emergency deliveries, setting them apart in meeting urgent healthcare requirements. They are a trusted partner, consistently delivering excellence when it's needed most."

**Soni Kumari
Narayana Healthcare
Bangalore.**

COVID-19 Response

Throughout the COVID-19 pandemic, Mahalakshmi Agencies demonstrated an unwavering commitment to our customers and the broader healthcare community. As the world faced unprecedented challenges, our dedication to ensuring the availability of essential medical supplies remained steadfast.



Commitment to Customers

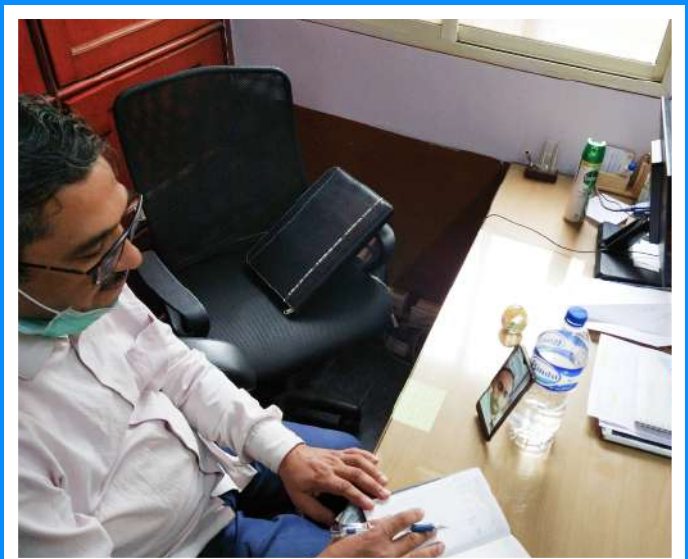
In the face of soaring demand for healthcare products during the pandemic, we adapted swiftly to meet the evolving needs of our customers. Our mission to deliver excellence in healthcare distribution became even more critical, as we recognized the vital role we play in supporting healthcare providers during such trying times.



Partnership & Support

Our strong partnerships with leading healthcare companies proved invaluable during the pandemic. Together, we ensured seamless supplies to our clients, guided by a commitment to healthcare standards.

Looking ahead, we've learned lessons from COVID-19, reinforcing our dedication to reliable healthcare supply chains. The COVID-19 experience strengthens our resolve to improve healthcare standards and accessibility.



Contact us



No. 15 Dr.T.C.M Royan Road , Sidhartha Nagar,
Cottenpet Bengaluru - 560053



080-42035312



6360166226



sales@mahalakshmiagencies1991.com



Scan to visit our website.

